



Here's what our customers say about Companion Habitats...

Our birds love the freedom they have in the habitats and they show much better. The babies can be kept a little warmer in the habitat but they have the freedom to play without my worrying about people touching them all the time.

The comments from customers have been very positive.

Featherheads
Susan

*As the Director of Resident Programs at the Jewish Home, I have witnessed first hand the tremendous value of having a "pets in residence program" and what it offers our senior residents. The Jewish Home prides itself on providing quality and dignified care to our residents. It is also our responsibility to ensure that the small pets under our guardianship also are provided with the best quality of life. That is where Companion Habitats comes in. **Their well-constructed and beautiful habitats are unsurpassed. Since moving our bunnies, parakeets and tortoise into their new homes, our pets are happier and healthier.** The habitats are easy to care for and extremely visually appealing. They are also made to allow residents in wheelchairs or others with mobility problems to visit with the pets at eye level. The customer service we receive is also top notch.*

I would highly recommend Companion Habitats to anyone looking for the best possible home for their treasured animal companions.

Jewish Home
Mark Freidlander
San Francisco, CA



*...last September we purchased a Suncatcher reptile unit from you. Up to that point, reptile sales had been good, but after installing the unit, **our sales increased by 10 fold!** In fact, we sold more reptiles in October than in the previous nine months of the year.*

*Sales continue to be strong and I contribute this to the performance of our Suncatcher unit. The health, comfortable atmosphere provided by the fresh filtered airflow improves the quality of life of our reptiles. **The customers are happy with the pets they have purchased. Happy customers are repeat customers!***

Animal World
Rob Andreas
Medicine Hat, AB



Last fall we purchased from Companion Habitats some enclosures to house rabbits, guinea pigs or other small animals as well as taller units to house reptiles, birds and other animals that would appreciate climbing. This replaced ugly wire caging and aquariums in which we had previously housed animals. Since installing the new housing in the lobby of our shelter several things have happened:

- **The animals are much happier**
- *The public is delighted to see them, previously they have hardly been noticed*
- *Rabbits, guinea pigs, hamsters, reptiles and other small pets are adopted much more quickly*
- **More pets are finding new homes**

Not only this but the housing units give our shelter a much more professional look.

SPCA
Barbara S. Carr
Tonawanda, NY

The Companion Habitats enclosures have had a tremendous impact on the care we are able to provide for the small animals and birds that come to our shelter. They are no longer housed in small wire cages that makes it difficult for adopters to see them, and are a cinch for staff to clean. The animals are happier and more playful and therefore catch the adopter's eye.

Being able to reconfigure the habitats makes it easy for staff to adjust for the needs of the animals and allows us to house small animals appropriately. We no longer have cages stacked on top of each other or the needs for folding tables to place them on. They are professional, well lit and the ventilation system keeps odor to a minimum.

We are thrilled with Companion Habitats' enclosures and highly recommend them for any other shelter that handles the amount and wide variety of small critters that we do.

Humane Society of the Pikes Peak Region
Gale Caron
Colorado Springs, CO



The previous owner informed us when we purchased Abba Pets, "You won't sell many reptiles when the weather turns warm". Well, we made the choice to invest in Suncatcher reptile units manufactured by Companion Habitats, Inc. of Colorado Springs, in spite of his warning. ...we...purchase[d] two units [and] **immediately sales increased!** Customers comment on the difference in our reptiles. "They actually move! Your competitors reptiles just lay there!" ...The bottom line, we made a wise business decision and are very satisfied with our purchase.

Abba Pets
William & Cindy Kiebar, Owners
St. Joseph, MO

I am writing this letter to make you aware of the great products you manufacture, and the wonderful staff you have. I have been in the pet industry for over twenty-five years as a manufacturer's salesman, and own my own pet store. During [a] two year period I purchased a petting zoo from your company. **It was a well built unit and really helped create sales.** After looking around and speaking with other shop owners, and now personally knowing the quality of Companion Habitats, I brought in [a bird unit, small animal unit, and cricket keeper].

I would also like to compliment you on your staff. Every time I call, everyone I speak with is professional and polite... Thank you and your company for everything.

Pet's Choice
Neal Moshan
Bayville, NJ

I want to take a moment to share some of the comments that have been expressed not only by my corporate associates, but also by many of our franchisees, as well.

- The option for placing our logo on the units is not only eye-catching, but helps with store branding as well.
- Consistency with units and colors throughout the franchise helps solidify our exclusive identity with customers.
- The attractive, unique units draw customers to our animals, which leads not only to pet sales, but more importantly, to increased sales in our pet supplies.
- In addition to drawing the customers' attention, the units enable our stores to maintain a cleaner, more organized look which helps **our customers feel confident that the pets they take home are healthy and well taken care of.**
- When product support is needed your customer service team is quick to respond and provide solution / resolution...We highly recommend Companion Habitats to our franchisees as our preferred vendor of choice.

Pet Supplies Plus, Inc.
Patrick McDermott
VP of New Store Operations

I absolutely love my Companion Habitat cage - it allows me to see all my birds playing and singing in perfect harmony. Not only do they enjoy the lighting, but they love to climb back and forth on the center tree. **Clean up is very easy.** Thanks for a super product!

Flight Quarters ▶
Lorraine Moore
Stafford, VA

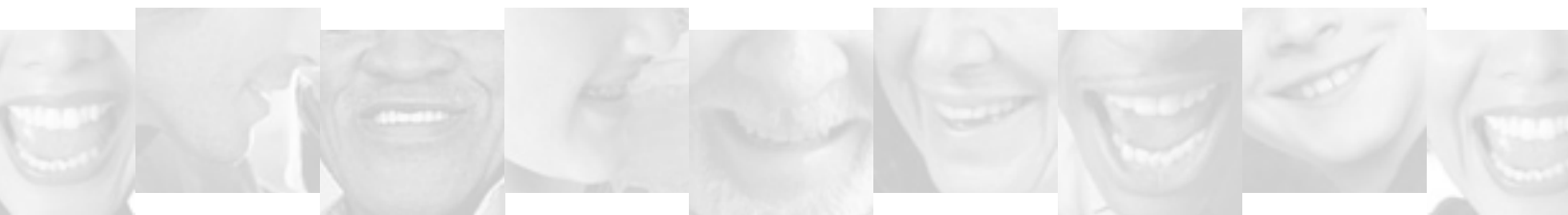
...I wanted to let you know how things are going since we opened our new store. The habitats you helped us purchase have been great. Our customers love the set ups and the easy way they can view the reptiles and small furry animals.

As a pet store owner, I am most pleased with the amount of animals we can display in such an efficient space-saving set-up. It's great to see all the parents and kids gathered around watching the reptiles feed or the hamsters play. **Probably the biggest plus has been the ease at which the drawers pull out for feeding and cleaning.**

Our most recent purchase of the petting zoo end cap was a great addition for a ferret's home, and is so easy to maintain.

Thanks for all your help. We look forward to seeing your new products in the future.

Pets & Ponds
Ron Sevin, Owner
Woodstock, GA



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